

Canadian Chamber adds Washington Resource

Ottawa, January 20, 2010 – Today, the Canadian Chamber of Commerce announces an important partnership to bolster its already extensive work on Canada-U.S. issues. Paul Frazer, a Principal at 3 Click Solutions based in Washington, D.C., has been named Special Advisor on Canada-U.S. Issues.

Canada and the United States share a long history of cooperation, family ties, and friendship. Our two countries have built the largest bilateral trading relationship in the world, with \$1.6 billion in two-way trade and 300,000 travelers crossing the border each day. Thirty-seven of the 50 U.S. states rely on Canada as their largest export market. Canada's greatest trade partner is the United States, and for the United States, it is Canada. Major benefits flow from this relationship, including 7.1 million jobs in the United States and 3 million jobs in Canada. This unparalleled cooperation has the potential to move our economies towards a more successful footing.

"The critical relationship between Canada and the U.S. affects Canadian business every day," Canadian Chamber President and CEO Perrin Beatty said. "How this relationship is managed is vital to our members and to the overall Canadian economy, so we are establishing a permanent presence in Washington. 3 Click Solutions Principals Paul Frazer and Patrick Murphy and their colleagues bring outstanding knowledge and expertise that will greatly strengthen our work on behalf of our members and the Canadian business community as a whole," Beatty stated.

Paul Frazer brings his extensive knowledge of international affairs and broad government relations experience in Washington, D.C. "We now live in a world where traditional borders have merged into complex networks between the United States and Canada and between North America and the world," Paul Frazer said. "My colleagues and I look forward to working with the Canadian Chamber of Commerce to further its cross-border policy interests."

As Canada's largest and most influential business association, the Canadian Chamber of Commerce is the primary and vital connection between business and the federal government. It helps shape public policy and decision-making to the benefit of businesses, communities and families across Canada with a network of over 300 chambers of commerce and boards of trade, representing 175,000 businesses of all sizes in all sectors of the economy and in all regions.

3 Click Solutions incorporates extensive Canada-U.S. public policy advocacy by Principals Paul Frazer and Patrick Murphy. The 3 Click Solutions team works on a variety of matters including energy, the environment, trade, cross-border issues and healthcare. 3 Click Solutions is made up of a multifaceted team that incorporates new media and public relations, federal government and state affairs as well as international affairs.

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